



Before - Brass Handle



After - Accent Lever

The Cherry's

The Situation: Shower Doors & Door Hardware

John and Ann Marie Cherry were quite fond of their established, Wieland home but were in the market for a change. Tired of the outdated look of their four bathroom showers and brass door knobs, the Cherry's began their research in hopes of finding a company that could meet their needs. It was through a casual conversation with a co-worker that John first heard about Barefoot and Company. Intrigued by the enthused recommendation, he was eager to learn more. By the end of the conversation, John was sold. Impressed with his colleague's high remarks, he talked it over with Ann Marie and together they turned to Barefoot and Company for consultation.

The project began with the installation of the shower doors for the master bath. The master bath had an existing shower door that they felt needed replacing. For the master bath, the couple selected 1/4" Semi Frameless with Header Strike shower door to replace the existing standard door. For the other bathrooms, the Cherry's had new Tub By-Pass shower doors installed to replace the existing shower curtains—a look that the Cherry's were eager to see changed. The next phase of the project included the replacement of over 25

door knobs and with Schlage Accent lever door hardware.

Challenges:

The Cherry's knew exactly what they wanted: shower doors for four bathrooms including the master bath and new door hardware for their entire three-story house. The process of selecting the type of shower doors came with ease but they encountered a slight problem when settling on a color for new door hardware. Ann Marie wanted something in line with her good taste—for she felt the current brass knobs dated her home. Barefoot and Company was able to come up with a recommendation for a true aged-bronze finish that they desired. However, the new hardware did not match the existing handrail brackets—which would have been difficult to replace. Rather, than circumvent the slight hurdle Barefoot and Company went above and beyond the call of duty by taking the time to paint the handrail brackets to match the new door hardware.

Case Study



Outcome: Success

From inception to completion the Cherry's were impressed by the professionalism, timeliness and quality of the products and services provided by Barefoot and Company. They were pleased with their new shower doors and door hardware. When asked about her reaction to Barefoot and Company's work, Mrs. Cherry was greatly pleased, "Barefoot and Company did an excellent job! The new door hardware and shower doors made a huge difference to the house, creating a Southern elegance that I absolutely love." And as far as the issue with the color mismatch of the new door hardware and existing handrail brackets she remarked, "I was really impressed by Barefoot and Company's outstanding customer service. They eliminated any worry and additional costs I would have incurred with getting new handrail brackets. They did a terrific job."

The transformation made such a huge impression on the Cherry's that they indicated that they would not hesitate to use the services of Barefoot and Company in the future; Ann Marie went on to say that they would recommend Barefoot and Company to a friend.