



Case Study

The McCollams

The Situation: **Patio Door Replacement**

Matthew and Sharon McCollam knew it was time to replace their old patio door. After six years the door had lost most of its visual appeal. The door also had a bad seal contributing to energy loss which was also a major deciding factor in replacing the door. With all the years of use both the seal and weather stripping had worn down allowing air leakage to occur; this increased as the door aged. Another nagging issue was the ease with which the door could be opened and closed. It had become very difficult to maneuver the old door which allowed more cool air to escape when going in and out.

Once the McCollams decided to purchase a new door, Matthew and Sharon did not have to look far for a reputable company to install their new glass patio door. The McCollams were referred to Barefoot and Company by a familiar face, Doug Konetchy with Equity Builders. Doug had worked with the McCollams in the past and also works with Barefoot and Company on a regular basis so referring his client to them was the natural choice.

The Outcome: Success

Barefoot and Company provided the McCollams with a perfect solution to their problem, a new LoE3 Silverline® glass sliding patio door. The highly efficient glass reflects even more heat resulting in increased comfort and energy savings year round which is exactly what the McCollams were looking for.

“We would certainly call them again for anything..”

In addition to the energy savings their beautiful new door allows more light into their home and the attractive design added a new dimension of style and elegance. “They did a really good job and we were thoroughly happy with Barefoot and Company,” says Matthew McCollam. “We would certainly call them again for anything.”